## **Big Check Represents Big Warranty Coverage**



Dylan Stearns (left, with sons Sutton and Stetson) received a check for \$18,454 from Cyndi Brandreit of Farmland Co-op Inc. in Oakes. N.D. (not shown), and Todd Monroe of CHS.

We recently helped deliver a big check to one of our customers — and we do mean big. The 3-foot-long check was delivered to Dylan Stearns of Ludden, N.D., by Cyndi Brandriet, office manager, and Todd Monroe of CHS. The oversized check represents the amount of money paid to Stearns for a claim submitted under the Cenex® Total Protection Plan® warranty program.

Stearns received a check for \$18,454 to cover costs associated with a broken crankshaft on one of his John Deere tractors. The Total Protection Plan extends beyond equipment manufacturers' warranties to provide valuable coverage and peace of mind to producers who use premium Cenex fuels and lubricants. It covers new equipment for up to 10 years or 10,000 hours (8 years or 8,000 hours on used equipment), with no deductible.

"I'm very satisfied with Cenex lubricants, and I have less downtime and lower maintenance costs since I switched to Cenex® Ruby Fieldmaster® premium diesel fuel because I don't have to change fuel filters as often," says Stearns. "I was switching fuel filters - at \$100 every time - a lot with our previous diesel fuel; with Cenex premium diesel, we're back to switching fuel filters on the regular service schedule."

Stearns has three tractors and one combine enrolled in the warranty program. "I've recommended the Cenex warranty to other farmers because the coverage is awesome and the claims process is easy," he says. "It's nice to work with companies that stand behind their products."

"A lot of customers call us right away to be sure their new or used equipment has Cenex warranty protection from day one," says Steve Ketterling, general manager. "Once you see how well the warranty pays out, you want that protection for your bottom line."

As the check we recently delivered proves, the Total Protection Plan can be a great way to get big coverage with little hassle. Give us a call today and we'll help you determine the right energy products and warranty protection for all your equipment.

