

Big Check Represents Big Warranty Coverage



(From left) Andrew Hamilton, CHS energy district manager, and Kenton Sonnenburg, energy sales for WFS, presented a \$15,668 warranty check to Tim and Bill Daly.

We recently helped deliver a big check to one of our customers — and we do mean big. The 3-foot-long check was delivered to Bill and Tim Daly of Minnesota Lake, Minn., by Kenton Sonnenburg, energy sales for WFS in Mapleton, and CHS energy district manager Andrew Hamilton. The oversized check represents the amount of money paid for a claim submitted under the Cenex® Total Protection Plan™ warranty program.

The Dalys received a payment of \$15,668 for work done on a John Deere tractor no longer covered by the manufacturer's warranty. "We were faced with a big repair bill, but it was no problem. The claims process went very smoothly," says Bill Daly, who now has four pieces of equipment covered by the plan. "The Cenex warranty gives you coverage that even the major manufacturers don't offer. I can sleep comfortably knowing my equipment is enrolled in the program.

"I've used Cenex oils for over 20 years in my tractors, combines and trucks. I have confidence in Cenex products."

The Total Protection Plan provides valuable coverage and peace of mind to producers who use premium Cenex lubricants and fuels; it provides coverage for up to 10 years or 10,000 hours on new equipment (8 years or 8,000 hours on used equipment). Unlike other warranties, the plan has no deductible and no burden of proof, meaning it does not require you to prove your engine problems were caused by an oil or fuel defect.

“The Cenex Total Protection Plan warranty is a great value,” says Sonnenburg. “It’s excellent coverage for your equipment because it’s basically like a ‘no-fault’ insurance policy; in this case, the Dalys’ repair cost was covered even though the engine problem was definitely not oil-related. And even if you have new equipment covered under the manufacturer’s warranty, the Cenex warranty will cover the deductible on your repairs, which can easily cost you \$500-1,000.”

As the check we recently delivered proves, the Total Protection Plan can be a great way to get “big” coverage with “little” hassle. Give us a call today and we’ll help you determine the right energy products and warranty protection for all your equipment.



OUR ENERGY COMES THROUGH®

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A BRAND OF The CHS logo features the letters 'CHS' in a bold, serif font, with a stylized, curved line underneath the letters.