

Big Check Represents Big Warranty Coverage



Gary and Dianne Foster received a \$13,608 check from Bohn Peterson (right) of Estelline Community Oil for Cenex warranty coverage on a Buhler Versatile tractor.

We recently helped deliver a big check to one of our customers — and we do mean big. The 3-foot-long check was delivered to Gary and Dianne Foster of Bruce, S.D., by Bohn Peterson, driver/sales representative, and Jim Hargens, CHS district manager. The oversized check represents the amount of money paid for a claim submitted under the Cenex® Total Protection Plan™ warranty program.

The Total Protection Plan extends beyond equipment manufacturers' warranties to provide valuable coverage and peace of mind to producers who use premium Cenex lubricants and fuels. Unlike other warranties, the plan has no deductible and no burden of proof, meaning it does not require you to prove that your engine problems were caused by an oil or fuel defect.

The Fosters received a payment of more than \$13,600 for repairs made to a Buhler Versatile tractor.

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"We've always gotten good service from Estelline Community Oil, and I was tickled pink that the Cenex[®] warranty paid for repairs that weren't covered by the equipment manufacturer's warranty," says Gary Foster. "All I had to do was turn the bill into the co-op. We've got three tractors on the Total Protection Plan warranty now.

"It doesn't pay to use a cheap oil or fuel. I use Cenex lubricants in everything I run, including my pickup trucks, because there's a performance difference. We've always used a good fuel, too — Cenex[®] Ruby Fieldmaster[®] premium diesel has all the additives you need."

Bohn Peterson expects more producers to enroll in the Total Protection Plan in the near future. "The newer engines demand premium fuels. These machines do a lot of work, but the systems are delicate and cannot perform with conventional diesel fuels," says Peterson.

The Total Protection Plan provides coverage for up to 10 years or 10,000 hours on new equipment and 8 years or 8,000 hours on existing equipment. It's a great way to protect your investment in your agricultural equipment. And, as the check we recently delivered proves, it can be a great way to get "big" coverage with "little" hassle. Give us a call today and we'll help you determine the right energy products and warranty protection for all your equipment.



OUR ENERGY COMES THROUGH[®]