

Big Check Represents Big Warranty Coverage



Dale Holt (center) received a check for over \$12,000 from Matt Miller (left) of North Central Kansas Co-op in Navarre, Kan., and Morris Lewis of CHS for Cenex warranty coverage on a John Deere tractor.

We recently helped deliver a big check to one of our customers — and we do mean big. The 3-foot-long check was delivered to Dale Holt, Abilene, Kan., by North Central Kansas Co-op petroleum manager Matt Miller and Morris Lewis of CHS. The oversized check represents the amount of money paid to Holt for a claim submitted under the Cenex® Total Protection Plan™ warranty program.

Holt received the payment of more than \$12,000 for repair work done on a John Deere tractor. “I was told it was a bearing failure that caused the damage, so it wasn’t related to the oil or fuel. I was really glad that the full repair was covered and the warranty process was so hassle-free,” says Holt. “There were no questions asked and everything went smoothly. It was even easier than working with an equipment manufacturer on a warranty.”

Holt has had multiple pieces of equipment on the warranty program for about 15 years. He says he likes the performance of Cenex® energy products and the service he gets from North Central Kansas Co-op – including the ease and bottom-line benefits of the Cenex® Automated Fuel Delivery System.

“We’ve used Cenex® Ruby Fieldmaster® premium diesel fuel for years because we get better fuel economy – without the filter clogging and heavy smoke problems we had with other diesel fuel. Once we switched to Ruby Fieldmaster, our problems virtually went away,” says Holt. “We also like the protection and peace of mind we get from using Cenex Maxtron® and doing the oil sampling. The oil reports give you a heads up if something might be going wrong or if you need to recheck your oil at half-interval.”

The Total Protection Plan provides coverage for up to 10 years or 10,000 hours on new equipment (8 years or 8,000 hours on used equipment).

“We’ve had a lot of interest in the Total Protection Plan warranty lately,” says Miller. “Customers like that it’s a ‘no-fault’ claim process with no deductible and up to 10 years of coverage for a small fee. It’s good protection for your agricultural equipment.”

As the check we recently delivered proves, the Total Protection Plan can be a great way to get “big” coverage with “little” hassle. Give us a call today and we’ll help you determine the right energy products and warranty protection for all your equipment.



OUR ENERGY COMES THROUGH®