

BIG CHECK. BIG COVERAGE. BIG RELIEF. POWERED LOCALLY.®



Dan Kappenman (right) received a check for \$16,055.02 from Jesse Letsche, Energy Specialist at F & M Co-op Oil Co. in Madison, South Dakota, for Cenex Total Protection Plan® coverage on a John Deere 6170R tractor.

Dan Kappenman of Montrose, South Dakota, has been raising corn, soy beans, and cattle for about 45 years, so he's no stranger to dealing with all manner of challenges. That's just as well since one morning while loading feed for the cattle, one of Kappenman's employees heard an unusual rattle in the front end of the John Deere 6170R. The employee immediately told Kappenman that something wasn't right, and Kappenman agreed.

He had the dealer come right out to take it to the shop to diagnose the problem. The news wasn't good. Apparently, a bearing had popped loose and made its way through the front differential, shredding the gears and causing all manner of mayhem. When the dealership told Kappenman he needed a whole new front end, he didn't hesitate to tell them to go ahead. "I just wanted it fixed right," Kappenman said.

Kappenman wasn't expecting any financial assistance, but Jesse Letsche, his local Rep. from F & M Co-op Oil Co., heard about his tractor trouble and suggested he file a claim through his Cenex Total Protection Plan®.

About seven years prior, Kappenman had switched over to Cenex-brand fuel and lubricants because of their convenience and reliability. At the same time, Kappenman started putting his qualifying equipment on the Cenex Total Protection Plan®, which extends manufacturers' warranties by providing coverage for up to 10 years or 10,000 hours on new equipment, and up to 8 years or 8,000 hours on used equipment.

The local cooperative took care of the claims process, which meant no headaches for Kappenman. So, when Kappenman received the bill for his tractor's new front end, the Cenex Total Protection Plan® was there to support him with a check for \$16,055.02 per the terms of the warranty agreement. "They treated me excellent," Kappenman said. "If there's an issue, they take care of it — they aren't trying to play dodgeball with you."

"I like that if I go buy a piece of equipment, I have a good warranty on it," he said. "You just can't find another one like it."

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— DAN KAPPENMAN, MONTROSE, SOUTH DAKOTA



WHAT IS THE CENEX TOTAL PROTECTION PLAN®?

The Cenex Total Protection Plan® extends beyond manufacturers' warranties and provides coverage to farmers who use premium Cenex® fuels and lubricants. It covers new equipment for up to 10 years or 10,000 hours and used equipment for up to 8 years or 8,000 hours, with no deductible.

Give your certified Cenex® distributor a call today and they'll help you determine the right energy products and protection for all your equipment. You can also visit cenex.com for more information or to enroll.

