

BIG CHECK. BIG COVERAGE. BIG RELIEF. POWERED LOCALLY.®



Marlowe Lamb (center) was presented with a \$33,124.38 check for coverage on his Ford 575 tractor enrolled in the Cenex Total Protection Plan® by Rich Schmidt (left), Energy Sales at Sioux Valley Coop in Watertown, S.D. and Jim Hargens (right), CHS Lubricants District Manager.

Last fall, Marlowe Lamb was tilling with his 2012 Versatile 575, which only had about 2,000 hours on it. It was time to change the oil in the Versatile, and when he did, he pulled oil samples to be analyzed with LubeScan® Used Oil Analysis as part of his coverage with the Cenex Total Protection Plan®. Lamb was surprised when the analysis identified metal particles in the rear differential oil.

It was a relatively new tractor, and the tractor didn't seem to be having any problems, so he hoped it was a fluke. He changed the fluids and ran it through the fall. Everything seemed fine. The next spring he changed the oil and sent in samples again. This time, the rear differential sample was clear, but the front differential analysis detected significant amounts of metal. Lamb decided it was time to get the tractor checked out.

It wasn't good. The mechanics found metal filings in the front differential that were destroying the bearings and deteriorating the gears. Just to be thorough, Lamb asked them to inspect the rear differential as well.

If anything, the rear was worse than the front. The tractor needed a complete overhaul of both differentials, and it wasn't going to be cheap.

However, the tractor was protected by the Cenex Total Protection Plan®, which extends manufacturers' warranties by providing coverage for up to 10 years or 10,000 hours on new equipment, and up to 8 years or 8,000 hours on used equipment.

With help from Sioux Valley Coop, his local co-op, and the hassle-free claims process, Lamb was able to get his tractor back in the field without breaking the bank. "I don't know why anyone wouldn't want to carry it," he said.

"I EXPECTED THEY'D [THE CENEX TOTAL PROTECTION PLAN®] JUST PAY PART OF THE REPAIRS, BUT THEY COVERED JUST ABOUT EVERYTHING. I DON'T KNOW WHY ANYONE WOULDN'T CARRY IT."

– MARLOWE LAMB, VIENNA, S.D.



WHAT IS THE CENEX TOTAL PROTECTION PLAN®?

The Cenex Total Protection Plan® extends beyond manufacturers' warranties and provides coverage to farmers who use premium Cenex® fuels and lubricants. It covers new equipment for up to 10 years or 10,000 hours and used equipment for up to 8 years or 8,000 hours, with no deductible.

Give your certified Cenex® distributor a call today and they'll help you determine the right energy products and protection for all your equipment. You can also visit cenex.com for more information or to enroll.

