Big check represents big coverage



Nathan Smith (left) received a check for \$48,900 from Mike Arneson, certified energy specialist with Enerbase in Minot and Washburn, N.D., for Cenex Total Protection Plan® coverage on a used John Deere tractor.

We recently helped deliver a big check to one of our customers – and we do mean big. The 3-foot-long check was delivered to Nathan Smith of Sawyer, N.D., by Mike Arneson, certified energy specialist with Enerbase in Minot and Washburn, N.D. The oversized check represents the amount of money paid for a claim submitted under the Cenex Total Protection Plan® program.

Smith received a check for \$48,900 to cover repairs after a rod broke on a used John Deere tractor covered under the Cenex Total Protection Plan[®], which extends beyond manufacturers' warranties to provide valuable coverage to farmers who use Cenex[®] premium diesel fuels and lubricants. It covers used equipment for up to 8 years or 8,000 hours and new equipment for up to 10 years or 10,000 hours, with no deductible.

"The repair bill would have been 50 grand right off the bottom line if I didn't have Cenex Total Protection Plan® coverage. In a year like this, that's a huge benefit," says Smith. "The claims process was flawless – zero pushback, zero hassles, and they immediately warranted the new motor."

Smith, who grew up using Cenex® products, has now enrolled all his qualifying equipment in the Cenex Total Protection Plan®. "If you're thinking about going on this program, do it! It's worth it. The lubricants and fuel always work well and the service from Enerbase is great. They are very responsive and have a lot of expertise," says Smith.

"With the high cost of repairs today, the Cenex Total Protection Plan® really does help our customers sleep at night," says Arneson. "We've got excellent products, plus coverage that you won't find anywhere else, and that makes for an unbeatable combination."

As the check we recently delivered proves, the Cenex Total Protection Plan® can be a great way to get big coverage with little hassle. Give us a call today and we'll help you determine the right energy products and protection for all your equipment.



